

FINANCIALS FOR FOODPLUS GMBH

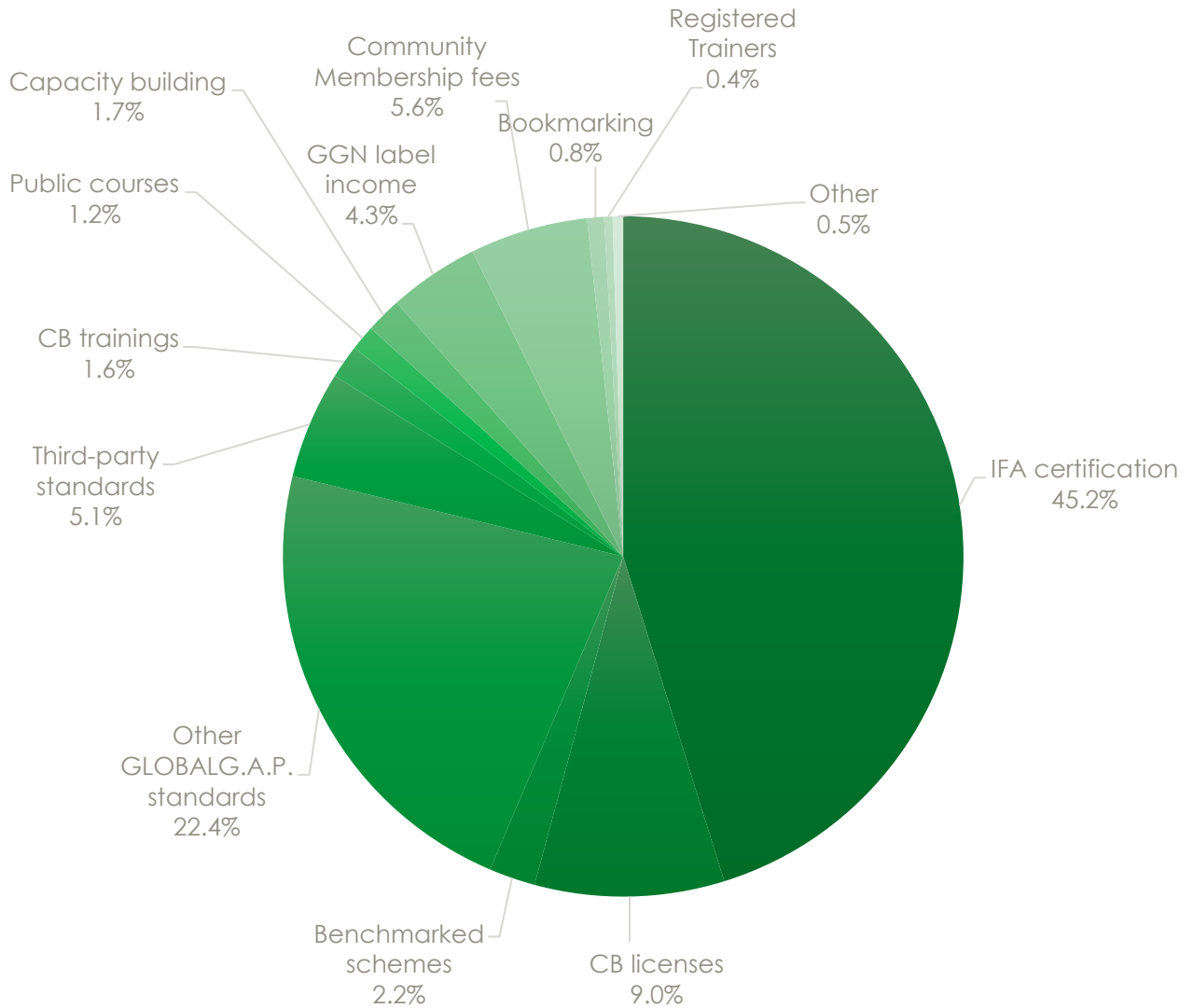
Income statement | January–December 2022

Figures in kEUR (thousand euros)

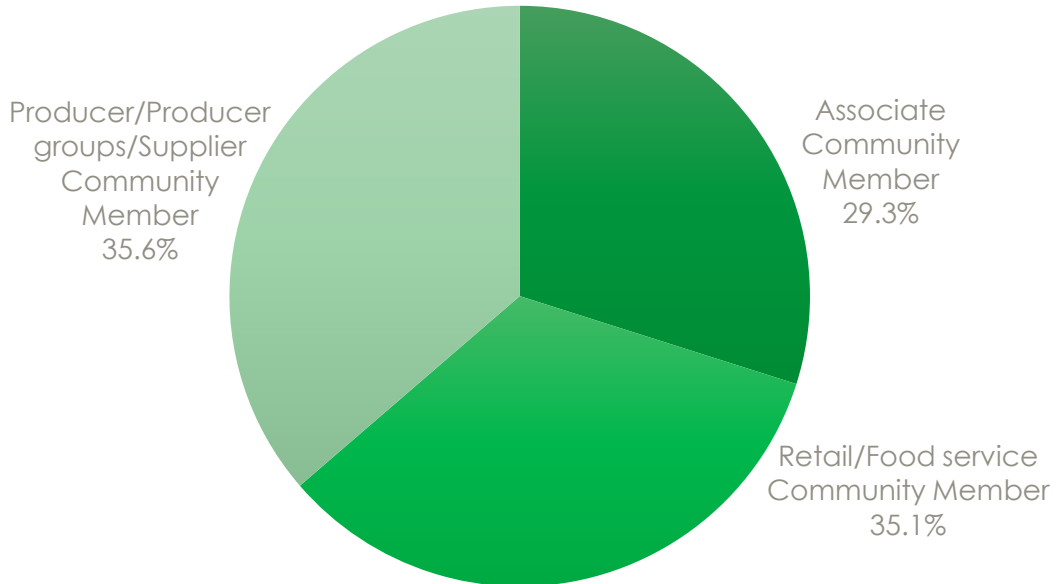
	2022	CHANGE	2021
TURNOVER			
Licenses	12,181	708	11,473
Memberships	818	-42	860
Seminars	374	49	325
Benchmarking	306	-5	311
Database	107	7	100
Development projects	337	4	333
Others	0	0	0
Total	14,123	721	13,402
Changes in inventories	42	14	28
Total operating income	14,165	735	13,430
Other operating income	127	-26	153
OPERATING COSTS			
Personnel costs	6,478	1,088	5,390
Consulting costs	2,972	331	2,641
Database costs	1,398	277	1,121
Travel costs	519	446	73
Seminars and trade fair costs	399	198	201
Rental and space costs	580	36	544
Total	12,346	2,376	9,970
GROSS PROFIT	1,819	-1,641	3,460
COSTS			
Amortization and depreciation	113	-63	176
Administrative costs	432	-15	447
Other costs	1,664	476	1,188
Total	2,209	398	1,811
TOTAL COSTS	14,555	2,774	11,781
PROFIT BEFORE TAX	-390	-2,039	1,649
Operating profit in %	-2.8	-15	12.3
Financial result	0	0	0
Profit/loss relating to other periods	0	0	0
Taxes on income	-4	509	-513
PROFIT OF THE YEAR	-394	-1,530	1,136
EBITDA*	-277	-2,102	1,825

Earnings before interest, taxes, depreciation and amortization

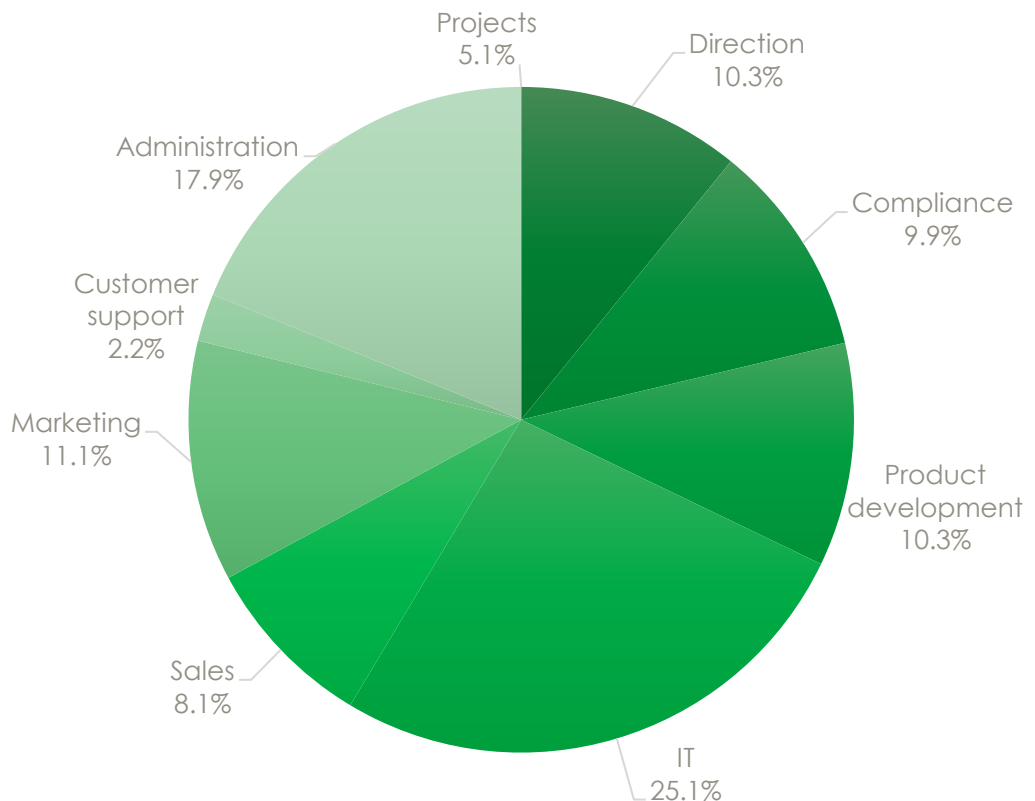
Revenue distribution



Community Membership fee distribution | 5.6% of revenue

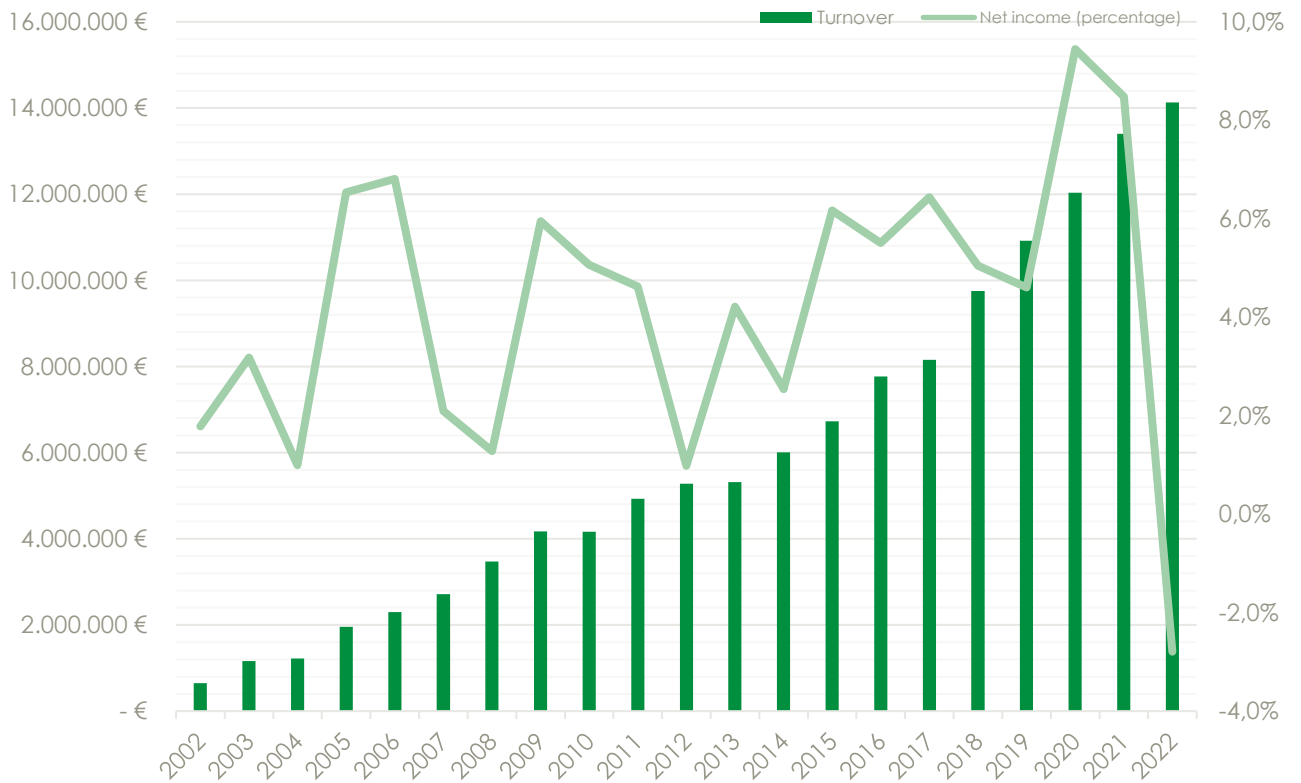


Cost distribution





Net income in relation to turnover



Operating profit margin

